

The Challenge of Being a  
Successful Bankruptcy  
Lawyer, a Good Person  
and a Zealous Advocate

Thanks for the  
invitation.

Why be ethical as a  
person, a lawyer  
and a bankruptcy  
lawyer?

Take a moment to think of several times you have taken the “High Road” in your practice.

What are the factors  
that cause us to  
deviate from the high  
road and get close to  
or take the low road?

Take a moment to  
think of any times  
you have taken the  
“Low Road”?

Where would you rank  
yourself among  
bankruptcy lawyers on  
the use of “bad acts”

(i.e. Things you are not proud of or are  
ashamed of or would tell your close friends  
or partner in life)

1. Win for your clients?
2. Keep the Judge on your side for future cases?
3. Obtain a new client? Or
4. Keep a good paying client?



Where do you rank your personality or character on the “aggressive to reserved” scale?

Do you vary that characteristic when you practice law?

# Unique Bankruptcy Issues

1. Reaff for the consumer debtor attorney
2. Filing issues for consumer debtor
3. Filing issues for business debtor
4. The very aggressive non debtor creditor or buyer or?
5. Client wants to file motion to disqualify a trustee in a chapter 11 case but you think it is a bad idea? How far do you go?